# GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE

**Consolidated Financial Statements** 

June 30, 2021 and 2020

and

**Independent Auditor's Report** 

# GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE

## CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021 and 2020

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Gibson Center for Senior Services, Inc. and Affiliate

We have audited the accompanying consolidated financial statements of the Gibson Center for Senior Services, Inc. (a nonprofit organization) and Affiliate, which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Gibson Center for Senior Services, Inc. and Affiliate as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating financial statements are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Vashon Clubary & Company PC

Manchester, New Hampshire September 22, 2021

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2021 and 2020

	2021	<u>2020</u>
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 357,220	\$ 339,304
Investments	165,370	162,940
Accounts receivable	55,555	78,595
Prepaid expenses	33,694	41,863
Inventory	2,397	2,397
TOTAL CURRENT ASSETS	614,236	625,099
NONCURRENT ASSETS:		
New Hampshire Charitable Foundation Restricted Fund	959,340	743,474
Property and equipment, net	2,604,604	2,615,044
TOTAL NONCURRENT ASSETS	3,563,944	3,358,518
TOTAL ASSETS	\$ 4,178,180	\$ 3,983,617
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 21,553	\$ 21,169
Accrued expenses	44,007	38,447
Deferred income	730	715
Security deposit payable	10,923	12,252
Current portion of SBA note payable	-	42,629
Current portion of mortgage note payable	18,867	17,847
TOTAL CURRENT LIABILITIES	96,080	133,059
NONCURRENT LIABILITIES:		
SBA note payable, less current portion	102,000	68,371
Mortgage note payable, less current portion	65,289	84,158
TOTAL NONCURRENT LIABILITIES	167,289	152,529
TOTAL LIABILITIES	263,369	285,588
NET ASSETS:		
Without donor restrictions:		
Undesignated	2,829,041	2,794,586
Board reserved for capital acquisitions	1,072,395	855,145
With donor restrictions:	10 075	40.000
Purpose restrictions	13,375	48,298
TOTAL NET ASSETS	3,914,811	3,698,029
TOTAL LIABILITIES AND NET ASSETS	\$ 4,178,180	\$ 3,983,617
		<u> </u>

See notes to consolidated financial statements

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2021 and 2020

		<u>2021</u>		<u>2020</u>
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS				
REVENUE AND SUPPORT	<b>.</b>		÷	
Fees and grants from governmental agencies	\$	326,704	\$	405,015
Town appropriations		55,500		55,500
Contributions		268,313		340,224
Fundraising		123,882		127,415
Rental income		157,970		166,279
Interest and dividend income		5,833		6,820
Other income		122,905		54,165
Gain on sale of assets		5,725		-
Net realized and unrealized gain (loss) on investments		254,360		(2,044)
Net assets released from donor restrictions		49,923		32,113
TOTAL REVENUE AND SUPPORT				
WITHOUT DONOR RESTRICTIONS		1,371,115		1,185,487
EXPENSES				
Program Services:				
Nutrition		392,292		404,909
Transportation		57,523		78,278
Social and Educational		76,477		109,448
Home-share		510		5,690
Total Program Services		526,802		598,325
Supporting Services:				
Management and general		342,382		361,754
Fundraising		250,226		200,344
Total Supporting Services		592,608		562,098
TOTAL EXPENSES		1,119,410		1,160,423
INCREASE IN NET ASSETS				
WITHOUT DONOR RESTRICTIONS		251,705		25,064
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS				
Grants		15,000		39,000
Net assets released from donor restrictions		(49,923)		(32,113)
INCREASE (DECREASE) IN NET ASSETS				
WITH DONOR RESTRICTIONS		(34,923)		6,887
CHANGE IN NET ASSETS		216,782		31,951
NET ASSETS, July 1		3,698,029		3,666,078
NET ASSETS, June 30	\$	3,914,811	\$	3,698,029

See notes to consolidated financial statements

					Prog	gram Services				Supporting Services						
									Total	Ma	anagement				Total	
					1	Social and			Program		and		Fund	S	upporting	Total
	]	Nutrition	Trar	sportation	E	Educational	H	Home-share	Services		General		Raising	5	Services	Expenses
Salaries and wages	\$	227,883	\$	28,300	\$	46,246	\$	-	\$ 302,429	\$	62,642	\$	166,963	\$	229,605	\$ 532,034
Payroll taxes		18,003		2,342		3,663		-	24,008		4,549		12,801		17,350	41,358
Employee benefits		21,556		3,136		13,936		-	 38,628	-	13,644		21,962	_	35,606	 74,234
Total Salaries and																
Related Expenses		267,442		33,778		63,845		-	365,065		80,835		201,726		282,561	647,626
Food		47,523		-		-		-	47,523		-		-		-	47,523
Direct program expenses		26,705		13,337		6,119		-	46,161		-		14,884		14,884	61,045
Travel		27		-		-		-	27		442		-		442	469
Conferences and training		831		145		-		-	976		25		-		25	1,001
Insurance		6,922		2,457		2,457		-	11,836		14,371		2,592		16,963	28,799
Telephone		906		296		296		-	1,498		1,363		296		1,659	3,157
Professional services		4,871		1,300		1,300		-	7,471		5,846		22,100		27,946	35,417
Postage		195		6		-		-	201		419		57		476	677
Office expenses		5,459		1,044		2,460		510	9,473		2,651		4,005		6,656	16,129
Public relations/communications		1,409		280		-		-	1,689		-		4,455		4,455	6,144
Special events		-		-		-		-	-		-		111		111	111
Utilities		14,236		1,893		-		-	16,129		33,986		-		33,986	50,115
Repairs and maintenance		15,766		2,987		-		-	18,753		61,150		-		61,150	79,903
Foundation and investment expenses		-		-		-		-	-		7,627		-		7,627	7,627
Interest expense		-		-		-		-	-		5,287		-		5,287	5,287
Payments in lieu of real estate taxes		-		-		-		-	 -		15,029		-		15,029	 15,029
Total Expenses Before																
Depreciation		392,292		57,523		76,477		510	526,802		229,031		250,226		479,257	1,006,059
Depreciation expense		-		-		-		-	 -		113,351		-		113,351	 113,351
Total Expenses	\$	392,292	\$	57,523	\$	76,477	\$	510	\$ 526,802	\$	342,382	\$	250,226	\$	592,608	\$ 1,119,410

					Prog	ram Services				Supporting Services						
									Total	Ma	anagement				Total	
					S	Social and			Program		and		Fund	S	upporting	Total
	1	Nutrition	Trar	sportation	E	ducational	H	Home-share	Services		General		Raising		Services	Expenses
Salaries and wages	\$	226,338	\$	45,380	\$	47,695	\$	-	\$ 319,413	\$	68,019	\$	125,261	\$	193,280	\$ 512,693
Payroll taxes		16,646		3,224		3,404		-	23,274		4,347		9,131		13,478	36,752
Employee benefits		19,008		1,801		12,343		-	 33,152		13,096		16,568		29,664	 62,816
Total Salaries and																
Related Expenses		261,992		50,405		63,442		-	375,839		85,462		150,960		236,422	612,261
Food		58,041		-		-		-	58,041		-		-		-	58,041
Direct program expenses		24,062		15,552		37,299		121	77,034		285		19,567		19,852	96,886
Travel		454		106		-		-	560		618		345		963	1,523
Conferences and training		1,235		125		-		-	1,360		-		25		25	1,385
Insurance		7,168		2,549		2,549		1,863	14,129		14,184		2,661		16,845	30,974
Telephone		784		256		256		-	1,296		913		361		1,274	2,570
Professional services		5,654		1,602		4,602		-	11,858		7,332		20,802		28,134	39,992
Postage		230		-		-		-	230		480		194		674	904
Office expenses		4,602		1,226		1,272		3,273	10,373		2,521		4,321		6,842	17,215
Public relations/communications		371		1,066		28		433	1,898		-		405		405	2,303
Special events		-		-		-		-	-		-		703		703	703
Utilities		18,903		2,098		-		-	21,001		46,216		-		46,216	67,217
Repairs and maintenance		21,413		3,293		-		-	24,706		65,807		-		65,807	90,513
Foundation and investment expenses		-		-		-		-	-		7,763		-		7,763	7,763
Interest expense		-		-		-		-	-		6,287		-		6,287	6,287
Payments in lieu of real estate taxes		-		-		-		-	 -		15,113		-		15,113	 15,113
Total Expenses Before																
Depreciation		404,909		78,278		109,448		5,690	598,325		252,981		200,344		453,325	1,051,650
Depreciation expense		-		-		_		-	 -		108,773		-		108,773	 108,773
Total Expenses	\$	404,909	\$	78,278	\$	109,448	\$	5,690	\$ 598,325	\$	361,754	\$	200,344	\$	562,098	\$ 1,160,423

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2021 and 2020

		2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received from grants and contributions	\$	703,805	\$	821,144
Interest income received		2,625		3,587
Other income received		327,103		361,275
Cash paid to employees		(526,999)		(512,030)
Cash paid to suppliers		(486,912)		(524,648)
Payments in lieu of tax		(15,029)		(15,113)
Interest paid		(5,287)		(6,287)
Net Cash Provided (Used) by Operating Activities		(694)		127,928
CASH FLOWS FROM INVESTING ACTIVITIES				
Distributions from New Hampshire Charitable Foundation		34,075		29,963
Proceeds from sale of property and equipment		5,725		-
Purchases of investments		(2,430)		(3,188)
Purchases of property and equipment		(102,911)		(51,293)
Net Cash Used for Investing Activities		(65,541)		(24,518)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from SBA note payable		102,000		111,000
Payments on mortgage note payable		(17,849)		(16,850)
Net Cash Provided by Financing Activities	_	84,151	_	94,150
NET INCREASE IN CASH AND EQUIVALENTS		17,916		197,560
CASH AND EQUIVALENTS, July 1		339,304		141,744
CASH AND EQUIVALENTS, June 30	\$	357,220	\$	339,304
NON-CASH INVESTING AND FINANCING TRANSACTIONS				
Net increase (decrease) in value of restricted funds held by NHCF	\$	249,941	\$	(6,574)
Net book value of disposed property and equipment	\$	-	\$	-
Forgiveness of SBA note payable	\$	111,000		

For the Years Ended June 30, 2021 and 2020

## NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Organization and Purpose**

The Gibson Center for Senior Services, Inc. (the "Organization") was founded on October 1, 1979 and subsequently incorporated on November 15, 1988 as a non-profit organization. The Organization offers an evolving array of programs and services to both active and passive senior residents of Northern Carroll County New Hampshire. The Organization services the needs of senior residents through nutrition programs, transportation programs for the elderly and disabled, and social and educational programs, which are designed to enable them to stay actively involved in their communities.

## Affiliate

In May 2005, the Organization established Silver Lake Senior Housing Corporation (the Affiliate), a nonprofit organization, for the purpose of acquiring land and buildings located in Madison, New Hampshire. The Affiliate operates a senior residential facility. The operation of Silver Lake Landing began July 22, 2005.

## Accounting Policies

The accounting policies of the Gibson Center for Senior Services, Inc. and Affiliate conform to accounting principles generally accepted in the United States of America as applicable to non-profit organizations except as indicated hereafter. All significant inter-company transactions and balances have been eliminated for the consolidated financial statement presentation. The following is a summary of significant accounting policies.

## **Basis of Accounting**

The consolidated financial statements have been prepared on the accrual basis of accounting.

### **Basis of Presentation**

The consolidated financial statements have been prepared in accordance with the reporting pronouncements pertaining to Not-for-Profit Entities included within the FASB Accounting Standards Codification. The Organization is required to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net Assets Without Donor Restrictions</u> – Net assets available for use in general operations and not subject to donor or certain grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for capital acquisition reserve.

<u>Net Assets With Donor Restrictions</u> – Net assets subject to donor or certain grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are

For the Years Ended June 30, 2021 and 2020

released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## **Recognition of Contributions and Donor Restrictions**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

## Donated Services, Materials and Facilities

The Organization receives donated services from a variety of unpaid volunteers assisting with meal deliveries to the elderly and disabled, operations at the thrift shop, and other administrative tasks. No amounts have been recognized in the consolidated financial statements for these donated services because the accounting criteria for recognition of such volunteer efforts have not been satisfied.

Additionally, the Organization operates a thrift shop in which all items sold in the shop have been donated. The fair value of the donated goods is indeterminable until time of sale. Revenue recognized pertaining to the operation of the thrift shop, and included within fundraising revenue, for the years ended June 30, 2021 and 2020 was \$87,766 and \$55,370, respectively.

# Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function.

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Accordingly, certain indirect costs have been allocated among the programs and supporting services benefited. Salary and wage expenses, employee benefits, and payroll taxes are allocated based on annual evaluations of individual employee roles and responsibilities. Nonwage and wage related expenses not directly attributable to a single function have been allocated to program and support services based on the following ratios:

For the Years Ended June 30, 2021 and 2020

				Management	t
			Social and	and	
	<b>Nutrition</b>	<b>Transportation</b>	Educational	General	<u>Fundraising</u>
Telephone	40%	15%	15%	15%	15%
Office expenses	40%	15%	15%	15%	15%
Professional services	40%	15%	15%	15%	15%
Insurance	60%	15%		25%	
Utilities	60%	15%		25%	
Repairs and maintenance	60%	15%		25%	

## Cash and Cash Equivalents

For the purpose of the statements of cash flows, cash and equivalents consist of demand deposits, cash on hand and all highly liquid investments with a maturity of 90 days or less.

## Investments

Investments, which consist solely of certificates of deposit with a maturity of greater than ninety days from the date of issuance, are carried at their market value at June 30, 2021 and June 30, 2020. Interest income is reflected in the statements of activities.

At June 30, 2021 and 2020, the market value of investments consists of the following:

		<u>2020</u>	
Certificates of deposit	\$	165,370	\$ 162,940

## Contributions Receivable

Unconditional pledges are recorded as made. These amounts are recorded at the present value of the estimated fair value. Conditional pledges are recognized only when the conditions on which they depend are substantially met and the pledges become unconditional. All contributions receivable are considered collectible and expected to be received within one year.

### Inventory

Inventory consists of maintenance supplies on hand and is valued at the lower of cost (determined on the first-in, first-out method) or net realizable value. Food purchases are recorded as an expense in the period purchased. Food inventory, if any, at year end is not material to the consolidated financial statements.

## **Property and Equipment**

Property and equipment are stated at cost. Donated property and equipment is recorded at fair value determined as of the date of the donation. The Organization's policy is to capitalize expenditures for major improvements and to charge to operations currently for expenditures which do not extend the lives of related assets in the period incurred. Depreciation is computed using the straight-line method at rates intended to amortize the cost of related assets over their estimated useful lives as follows:

For the Years Ended June 30, 2021 and 2020

	Years
Land improvements	5-39
Building and building improvements	5-40
Equipment and vehicles	3-15
Furniture and fixtures	5-39

## Accrued Earned Time

All full-time and part-time employees accrue earned time as they provide services. Earned time is accrued at a rate dependent upon length of service. Earned time may be accrued to a maximum of 26 days. Upon termination of employment, any accrued/unused earned time will be paid at current rates of pay, except for employees who have been employed for less than 90 days.

## **Revenue and Revenue Recognition**

The Organization recognizes contributions, donations and miscellaneous income when cash is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met.

The Organization also has revenue derived from cost-reimbursable federal and state contracts and grants, which are conditional upon certain performance requirements and/or incurrence of allowable qualifying expenses. Amounts received are recognized as revenue without donor restrictions when the Organization has met those performance requirements or incurred expenditures in compliance with the specific contract or grant provisions. Amounts received prior to meeting performance requirements or incurring qualifying expenditures are reported as revenue with donor restrictions and amounts not yet received, but already awarded are recorded as grants and contracts receivable.

The Organization recognizes revenue from contracts with customers in the form of rental income and thrift shop sales.

## **Rental Income**

Rental charges are invoiced monthly to residents of Silver Lake Senior Housing Corporation. The Organization recognizes revenue for rental income over time based on resident occupancy. Rental fees collected in advance of the period of occupancy are deferred.

# Thrift Shop Sales

Revenues recognized through thrift shop sales are recognized at the point in time the sale takes place. All sales are paid in full at the point of sale. No revenue related assets or liabilities are reported in relation to these transactions.

For the Years Ended June 30, 2021 and 2020

## **Bad Debts**

The Organization uses the reserve method for accounting for bad debts. No allowance has been recorded as of June 30, 2021 and 2020, because management of the Organization believes that all outstanding receivables are fully collectible.

## Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Fair Value of Financial Instruments

Cash and cash equivalents, accounts receivable, accounts payable and accrued expenses are carried in the consolidated financial statements at amounts which approximate fair value due to the inherently short-term nature of the transactions. The fair values determined for financial instruments are estimates, which for certain accounts may differ significantly from the amounts that could be realized upon immediate liquidation.

## Income Taxes

The Organization and its Affiliate are exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and are also exempt from State of New Hampshire income taxes and, therefore, have made no provision for Federal or State income taxes. In addition, the Organization and its Affiliate have been determined by the Internal Revenue Service not to be a "Private Foundation" within the meaning of Section 509(a) of the Code. The Organization and its Affiliate are annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS.

FASB Accounting Standards Codification Topic 740 entitled Accounting for Income Taxes requires the Organization and its Affiliate to report uncertain tax positions for financial reporting purposes. The Organization and its Affiliate had no uncertain tax positions as of June 30, 2021, and accordingly do not have any unrecognized tax benefits that need to be recognized or disclosed in the financial statements. During the years ended June 30, 2021, and 2020, the Organization had unrelated business income from advertising, copier fees, and room usage fees. No provision has been made in these consolidated financial statements for accrued unrelated business income taxes as the amounts are not material.

## Change in Accounting Principle

The Financial Accounting Standards Board (FASB) issued new guidance that created Topic 606, *Revenue from Contracts with Customers*, in the Accounting Standards Codification (ASC). Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, *Revenue Recognition*, and requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The new guidance also added Subtopic 340-40, *Other Assets and Deferred Costs-Contracts with Customers*, to the ASC to require the deferral of incremental costs of obtaining a contract with a customer. Collectively, we refer to the new Topic 606 and Subtopic 340-40 as the "new guidance."

For the Years Ended June 30, 2021 and 2020

The Organization adopted the requirements of the new guidance as of July 1, 2020, utilizing the modified retrospective method of transition. The new guidance was applied using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of July 1, 2020. Adoption of the new guidance resulted in changes to our accounting policies for revenue recognition, trade receivables, contract costs, contract liabilities, and deferred costs. However, management estimates that the effect of these changes on the amounts that would have been reported under the former guidance to be immaterial.

## NOTE 2—LIQUIDITY AND AVAILABILITY

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. The Board of Directors periodically review and adjust the spending policy through the budgeting process based on the operational and developmental needs of the organization. Cash reserves in excess of daily operational needs have been invested in certificates of deposit.

The following table reflects the Organization's financial assets as of June 30, 2021 and 2020, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor and other restrictions or internal board designations. Amounts not available include the board designated capital reserve. In the event the need arises to utilize the board designated reserve funds for liquidity purposes, the reserves could be drawn upon through recommendation of the Finance Committee and approval by the Board of Directors.

Financial assets available for general expenditure, reduced by donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2021	<u>2020</u>		
Cash and cash equivalents	\$ 357,220	\$ 339,304		
Investments	165,370	162,940		
Accounts receivable	 55,555	 78,595		
Total Financial Assets	578,145	580,839		
Less:				
Net assets with donor restrictions	(13,375)	(48,298)		
Investments included in Board designated capital reserve	 (113,055)	 (111,671)		
Financial Assets Available to Meet Cash Needs				
for General Expenditures Within One Year	\$ 451,715	\$ 420,870		

## NOTE 3—CONCENTRATION OF CREDIT RISK

The Organization and its Affiliate maintain bank deposits at a local financial institution located in New Hampshire. The Organization and its Affiliate's demand deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to a total of \$250,000. Certificates of deposit maintained by the Organization and its Affiliate are also insured by the FDIC up to a total of \$250,000. Deposits in excess ofpages federally insured limits and uncollateralized as of June 30, 2021 totaled \$33,560.

For the Years Ended June 30, 2021 and 2020

# NOTE 4—INVESTMENTS

## Fair Value Measurements

The Organization and its Affiliate report under the Fair Value Measurements pronouncements of the FASB Accounting Standards Codification (FASB ASC 820) which establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below.

Level 1: Inputs to the valuation methodology are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

**Level 2:** Inputs to the valuation include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities that are not active;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs at the closing price reported on the active market on which the individual securities are traded.

Following is a description of the valuation methodologies used for assets measured at fair value.

Certificates of Deposit: Valued at acquisition cost which approximates fair value.

*New Hampshire Charitable Foundation Restricted Fund:* Valued using the fair value of the assets held in the trust as reported by the New Hampshire Charitable Foundation at year end. The Organization considers the measurement of its beneficial interest in the trusts to be a Level 3 measurement within the fair value hierarchy because even though that measurement is based on the unadjusted fair values of the trust assets reported by the trustee, the Organization will never receive those individual assets or have the ability to direct the redemption or investment of them.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its

For the Years Ended June 30, 2021 and 2020

valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Organization and its Affiliate's assets at fair value:

Assets at Fa	ir Value as of J	une 30, 2021		
	Level 1	Level 2	Level 3	Total
Certificates of Deposit	\$ 165,370			\$ 165,370
New Hampshire Charitable Foundation				
Restricted Fund			\$ 959,340	959,340
Total assets at fair value	\$ 165,370	<u>\$</u>	\$ 959,340	\$ 1,124,710
Assets at Fa	ir Value as of J	une 30, 2020		
	Level 1	Level 2	Level 3	Total
Certificates of Deposit	\$ 162,940			\$ 162,940
New Hampshire Charitable Foundation				
Restricted Fund			\$ 743,474	743,474
Total assets at fair value	\$ 162,940	\$ -	\$ 743,474	\$ 906,414

The reported change in the investments which use fair value measurements that use significant unobservable inputs (Level 3) is as follows:

	2021	2020
Balance at July 1	\$ 743,474	\$ 780,011
Dividend and interest income	3,208	3,233
Realized gain on investments	42,761	26,111
Unrealized gain (loss) on investments	 211,599	 (28,155)
	257,568	1,189
Investment fees and expenses	 (7,627)	 (7,763)
Total Return - net of investment fees	249,941	(6,574)
Distributions	 (34,075)	 (29,963)
Balance at June 30	\$ 959,340	\$ 743,474

For the Years Ended June 30, 2021 and 2020

# NOTE 5—ACCOUNTS RECEIVABLE

Accounts receivable consist of the following at June 30, 2021 and 2020:

	<u>2021</u>					
Town appropriations	\$	14,000	\$	29,250		
Fees and grants from governmental agencies		27,894		28,617		
Promises to give		10,000		10,000		
Other		3,661		10,728		
	\$	55,555	\$	78,595		

# NOTE 6—PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2021 and 2020 is as follows:

	<u>20</u>	021	<u>2020</u>	
<u>Organization</u>				
Land and land improvements		,	\$ 377,	
Building and building improvements	1,	636,306	1,631,	981
Equipment and vehicles		281,753	262,	
Furniture and fixtures		82,840	72,	292
	2,	378,688	2,344,	168
Less accumulated depreciation	(1,	.004,615)	(985,	<u>915</u> )
	\$ 1,	374,073	5 1,358,	253
	20	<u>21</u>	2020	
Affiliate				
Land and land improvements	\$	328,600	328,	600
Building and building improvements		328,590	1,328,	
Equipment and vehicles		112,927	99,	423
Furniture and fixtures		103,210	101,	042
	1,	873,327	1,857,	655
Less accumulated depreciation		642,796)	(600,	864)
-	\$ 1,	230,531	5 1,256,	791
	20	<u>021</u>	2020	
<b>Consolidated</b>				
Land and land improvements	\$	706,389	5 706,	389
Building and building improvements		964,896	2,960,	
Equipment and vehicles		394,680	361,	
Furniture and fixtures		186,050	173,	
	4.	252,015	4,201,	
Less accumulated depreciation		647,411)	(1,586,	
L	\$ 2,	604,604		

For the Years Ended June 30, 2021 and 2020

## NOTE 7—ACCRUED EXPENSES

Accrued expenses consist of the following at June 30, 2021 and 2020:

	<u>2021</u>					
Accrued salaries	\$ 15,367	\$	13,733			
Accrued earned time	 28,640		24,714			
	\$ 44,007	\$	38,447			

## NOTE 8—SBA NOTE PAYABLE

During May 2020, the Organization obtained a note payable under the Paycheck Protection Program in the amount of \$111,000. During the year ended June 30, 2021, the Organization applied for and received principal forgiveness in whole by the Small Business Administration under the CARES Act.

During January 2021, the Organization obtained a note payable under the Paycheck Protection Program in the amount of \$102,000. Under the terms of the agreement, the Organization is eligible to apply for principal forgiveness in whole or in part by the Small Business Administration under the CARES Act, once certain eligibility criteria had been satisfied. During August of 2021, the Organization applied for and received principal forgiveness in whole by the Small Business Administration under the CARES Act. This amount will be recognized as revenue without donor restrictions in the year ended June 30, 2022.

## NOTE 9—MORTGAGE NOTE PAYABLE

At June 30, 2021 and 2020, the mortgage note payable consists of the following:

	2021	<u>2020</u>
\$300,000 note payable, secured by property, payable in		
monthly installments of \$1,928 including interest at 5.57%		
through July 22, 2025. The balance of the note is payable in		
full on July 22, 2025.	\$ 84,156	\$ 102,005

Following are the maturities of the mortgage note payable as of June 30, 2021:

Year Ending	
<u>June 30.</u>	Amount
2022	\$ 18,867
2023	19,945
2024	21,085
2025	24,259
	\$ 84,156

For the Years Ended June 30, 2021 and 2020

## NOTE 10-NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following purpose restricted funding at June 30, 2021 and 2020:

	4	<u>2020</u>		
Capital repairs	\$	2,326	\$ 7,533	
Food bank			5,725	
Bus replacement			27,500	
Website development		3,012	6,824	
Public relations			716	
Senior cyber education		8,037	 	
	\$	13,375	\$ 48,298	

## NOTE 11—REVENUE FROM CONTRACTS WITH CUSTOMERS

The Organization has adopted Accounting Standards Update (ASU) No. 2014-09 *Revenue from Contracts with Customers (Topic 606)*, as amended as management believes the standard improves the usefulness and understandability of the Organization's financial reporting.

The following tables provide information about balances of receivables, contract assets and contract liabilities associated with contracts with customers for the years ended June 30, 2021 and 2020:

			Coi	ntract	Co	ntract	
	Rece	Receivables		sets	Liabilities		
June 30, 2021	\$	-	\$	-	\$	730	
June 30, 2020	\$	-	\$	-	\$	715	
July 1, 2019	\$	-	\$	-	\$	1,385	

## NOTE 12—CONCENTRATION OF REVENUE RISK

During the years ended June 30, 2021 and 2020, the Organization received 24% (\$326,704) and 34% (\$405,015), respectively, of its revenues in the form of federal and state nutrition and transportation fees and grants from the State of New Hampshire.

The current nutrition and transportation grant agreement with the State of New Hampshire was extended through June 30, 2022. Revenue is recognized as earned under the terms of the contract on a reimbursement basis through submission of monthly claims reports.

## NOTE 13—RELATED PARTY TRANSACTIONS

The Gibson Center for Senior Services, Inc. has a management agreement with Silver Lake Senior Housing Corporation, its affiliate. The total fees received by the Gibson Center for Senior Services, Inc. from its affiliate were \$26,400 and \$24,600 for the years ended June 30, 2021 and 2020, respectively, and have been eliminated for consolidated reporting.

For the Years Ended June 30, 2021 and 2020

# NOTE 14—CONTINGENCIES

Grants require fulfillment of certain conditions as set forth in the terms of the grant contract. Failure to fulfill grant conditions could result in the return of the funds to grantors. Although that is a possibility, the Board deems the contingency remote, since by accepting the gifts and their applicable terms it has accommodated the objectives of the Organization to the provisions of the gift.

## NOTE 15—SUBSEQUENT EVENTS

During August of 2021, the Organization applied for and received principal forgiveness, by the Small Business Administration under the CARES Act, on the outstanding balance of the SBA Note Payable in the amount of \$102,000. This amount will be recognized as revenue without donor restrictions in the year ended June 30, 2022.

Subsequent events have been evaluated through September 22, 2021 which is the date the consolidated financial statements were available to be issued.

### GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2021

ASSETS	Gibson Center for Senior <u>Services, Inc.</u>	Silver Lake Senior Housing <u>Corporation</u>	Eliminations	Consolidated <u>Totals</u>
CURRENT ASSETS:				
Cash and cash equivalents	\$ 281,788	\$ 75,432		\$ 357,220
Investments	165,370			165,370
Accounts receivable	55,555			55,555
Prepaid expenses	16,997	16,697		33,694
Inventory		2,397		2,397
Investment in affiliate	1,485,458		<u>\$ (1,485,458)</u>	-
TOTAL CURRENT ASSETS	2,005,168	94,526	(1,485,458)	614,236
NONCURRENT ASSETS:				
New Hampshire Charitable Foundation Restricted Fund	959,340			959,340
•		1 220 521		2,604,604
Property and equipment, net	1,374,073	1,230,531		
TOTAL NONCURRENT ASSETS	2,333,413	1,230,531		3,563,944
TOTAL ASSETS	\$ 4,338,581	\$ 1,325,057	<u>\$ (1,485,458)</u>	\$ 4,178,180
LIABILITIES AND NET ASSETS CURRENT LIABILITIES:				
Accounts payable	\$ 12,790	\$ 8,763		\$ 21,553
Accrued expenses	44,007			44,007
Deferred income	)	730		730
Security deposit payable		10,923		10,923
Current portion of mortgage note payable		18,867		18,867
TOTAL CURRENT LIABILITIES	56,797	39,283	<u>s</u> -	96,080
			<u>*</u>	
NONCURRENT LIABILITIES:				
SBA note payable, less current portion	102,000			102,000
Mortgage note payable, less current portior		65,289		65,289
TOTAL NONCURRENT LIABILITIES	102,000	65,289		167,289
TOTAL LIABILITIES	158,797	104,572		263,369
NET ASSETS:				
Without donor restrictions:				
Undesignated	3,096,340	1,218,159	(1,485,458)	2,829,041
Board reserved for capital acquisitions	1,072,395			1,072,395
With donor restrictions:				
Purpose restrictions	11,049	2,326		13,375
TOTAL NET ASSETS	4,179,784	1,220,485	(1,485,458)	3,914,811
TOTAL LIABILITIES AND NET ASSETS	\$ 4,338,581	\$ 1,325,057	<u>\$ (1,485,458)</u>	\$ 4,178,180

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2020

ASSETS		Gibson Center for Senior <u>Services, Inc.</u>		ilver Lake ior Housing orporation	<u>Eliminations</u>	С	onsolidated <u>Totals</u>
CURRENT ASSETS:							
Cash and cash equivalents	\$	281,699	\$	57.605		\$	339,304
Investments	+	162,940	+	- ,,		*	162,940
Accounts receivable		78,595					78,595
Prepaid expenses		21,451		20,412			41,863
Inventory		,		2,397			2,397
Investment in affiliate		1,485,458		_,_ ,	\$ (1,485,458)		
		,,			<u>· () · · ) · · )</u>		
TOTAL CURRENT ASSETS		2,030,143		80,414	(1,485,458)		625,099
NONCURRENT ASSETS:							
New Hampshire Charitable Foundation Restricted Fund		743,474					743,474
Property and equipment, net		1,358,253		1,256,791			2,615,044
TOTAL NONCURRENT ASSETS		2,101,727		1,256,791	-		3,358,518
TOTAL ASSETS	\$	4,131,870	\$	1,337,205	<u>\$ (1,485,458)</u>	\$	3,983,617
LIABILITIES AND NET ASSETS CURRENT LIABILITIES:							
	\$	11,632	\$	9,537		\$	21,169
Accounts payable Accrued expenses	Ф	38,447	Э	9,557		Ф	38,447
Deferred income		36,447		715			715
Security deposit payable				12,252			12,252
Current portion of SBA note payable		42,629		12,232			42,629
Current portion of mortgage note payable		42,029		17,847			42,029
TOTAL CURRENT LIABILITIES		92,708		40,351	\$ -		133,059
IOTAL CORRENT LIABILITIES		92,700		40,551	<u>ф</u> –		155,057
NONCURRENT LIABILITIES:							
SBA note payable, less current portion		68,371					68,371
Mortgage note payable, less current portior				84,158			84,158
TOTAL NONCURRENT LIABILITIES		68,371		84,158			152,529
TOTAL LIABILITIES		161,079		124,509			285,588
NET ASSETS:							
Without donor restrictions:							
Undesignated		3,067,348		1,212,696	(1,485,458)		2,794,586
Board reserved for capital acquisitions		855,145					855,145
With donor restrictions:							
Purpose restrictions		48,298					48,298
TOTAL NET ASSETS		3,970,791		1,212,696	(1,485,458)		3,698,029
TOTAL LIABILITIES AND NET ASSETS	\$	4,131,870	\$	1,337,205	<u>\$ (1,485,458)</u>	\$	3,983,617

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF ACTIVITIES For the Year Ended June 30, 2021

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS REVENUE AND SUPPORT		son Center or Senior vices, Inc.	Silver Lake Senior Housing <u>Corporation</u>	Ē	<u>Eliminations</u>		onsolidated <u>Totals</u>
Fees and grants from governmental agencies	\$	326,704				\$	326,704
Town appropriations	Ψ	55,500				Ψ	55,500
Contributions		241,313	\$ 27,000				268,313
Fundraising		123,882	φ 27,000				123,882
Rental income		3,000	154,970				157,970
Interest and dividend income		5,644	189				5,833
Other income		143,831	5,474	\$	(26,400)		122,905
Gain on sale of assets		5,725	5,171	Ψ	(20,100)		5,725
Net realized and unrealized gain (loss) on investments		254,360					254,360
Net assets released from donor restrictions		47,248	2,675				49,923
TOTAL REVENUE AND SUPPORT							
WITHOUT DONOR RESTRICTIONS		1,207,207	190,308		(26,400)		1,371,115
EXPENSES							
Program Services:							
Nutrition		392,292					392,292
Transportation		57,523					57,523
Social and Educational		76,477					76,477
Home-share		510					510
Total Program Services		526,802			-		526,802
Supporting Services:							
Management and general		183,938	184,844		(26,400)		342,382
Fundraising		250,226					250,226
Total Supporting Services		434,164	184,844		(26,400)		592,608
TOTAL EXPENSES		960,966	184,844		(26,400)		1,119,410
INCREASE IN NET ASSETS							
WITHOUT DONOR RESTRICTIONS		246,241	5,464		-		251,705
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS							
Grants		10,000	5,000				15,000
Net assets released from donor restrictions		(47,248)	(2,675)				(49,923)
INCREASE (DECREASE) IN NET ASSETS		(27.2.40)	0.005				(24.022)
WITH DONOR RESTRICTIONS		(37,248)	2,325		-		(34,923)
CHANGE IN NET ASSETS		208,993	7,789		-		216,782
NET ASSETS, July 1		3,970,791	1,212,696		(1,485,458)		3,698,029
NET ASSETS, June 30	\$	4,179,784	\$ 1,220,485	\$	(1,485,458)	\$	3,914,811

## GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF ACTIVITIES For the Year Ended June 30, 2020

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS REVENUE AND SUPPORT		oson Center or Senior vices, Inc.	Silver Lake Senior Housing <u>Corporation</u>		<u>Eliminations</u>		C	onsolidated <u>Totals</u>
REVENUE AND SUPPORT								
Fees and grants from governmental agencies	\$	405,015					\$	405,015
Town appropriations		55,500						55,500
Contributions		327,024	\$	13,200				340,224
Fundraising		127,415						127,415
Rental income		7,500		158,779				166,279
Interest and dividend income		6,443		377				6,820
Other income		69,807		8,958	\$	(24,600)		54,165
Net realized and unrealized gain (loss) on investments		(2,044)						(2,044)
Net assets released from donor restrictions		32,113						32,113
TOTAL REVENUE AND SUPPORT								
WITHOUT DONOR RESTRICTIONS		1,028,773		181,314		(24,600)		1,185,487
EXPENSES								
Program Services:								
Nutrition		404,909						404,909
Transportation		78,278						78,278
Social and Educational		109,448						109,448
Home-share		5,690						5,690
Total Program Services		598,325		-		-		598,325
Supporting Services:								
Management and general		186,656		199,698		(24,600)		361,754
Fundraising		200,344						200,344
Total Supporting Services		387,000		199,698		(24,600)		562,098
TOTAL EXPENSES		985,325		199,698		(24,600)		1,160,423
INCREASE (DECREASE) IN NET ASSETS								
WITHOUT DONOR RESTRICTIONS		43,448		(18,384)		-		25,064
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS								
Grants		39,000						39,000
Net assets released from donor restrictions		(32,113)						(32,113)
INCREASE IN NET ASSETS								
WITH DONOR RESTRICTIONS		6,887		-		-		6,887
CHANGE IN NET ASSETS		50,335		(18,384)		-		31,951
NET ASSETS, July 1		3,920,456		1,231,080		(1,485,458)		3,666,078
NET ASSETS, June 30	\$	3,970,791	\$	1,212,696	\$	(1,485,458)	\$	3,698,029

#### Gibson Center for Senior Services, Inc.:

Gibson Center for Senior Services, Inc.:													orting Service				
				Progra	am Services												
									Total	Ma	nagement				Total		
				Sc	ocial and			]	Program		and		Fund	S	upporting		Total
	Nutrition	Trans	portation	Ed	ucational	Home-share		Services				Raising		Services		Expenses	
Salaries and wages	\$ 227,883	\$	28,300	\$	46,246	\$	-	\$	302,429	\$	62,642	\$	166,963	\$	229,605	\$	532,034
Payroll taxes	18,003		2,342		3,663		-		24,008		4,549		12,801		17,350		41,358
Employee benefits	21,556		3,136		13,936		-		38,628		13,644		21,962		35,606		74,234
Total Salaries and																	
Related Expenses	267,442		33,778		63,845		-		365,065		80,835		201,726		282,561		647,626
Food	47,523		-		-		-		47,523		-		-		-		47,523
Direct program expenses	26,705		13,337		6,119		-		46,161		-		14,884		14,884		61,045
Travel	27		-		-		-		27		-		-		-		27
Conferences and training	831		145		-		-		976		25		-		25		1,001
Insurance	6,922		2,457		2,457		-		11,836		3,565		2,592		6,157		17,993
Telephone	906		296		296		-		1,498		748		296		1,044		2,542
Professional services	4,871		1,300		1,300		-		7,471		1,300		22,100		23,400		30,871
Postage	195		6		-		-		201		419		57		476		677
Office expenses	5,459		1,044		2,460		510		9,473		2,184		4,005		6,189		15,662
Public relations/communications	1,409		280		-		-		1,689		-		4,455		4,455		6,144
Special events	-		-		-		-		-		-		111		111		111
Utilities	14,236		1,893		-		-		16,129		3,269		-		3,269		19,398
Repairs and maintenance	15,766		2,987		-		-		18,753		17,515		-		17,515		36,268
Foundation and investment expenses	-		-		-		-		-		7,627		-		7,627		7,627
Total Expenses Before																	
Depreciation	392,292		57,523		76,477		510		526,802		117,487		250,226		367,713		894,515
Depreciation expense	-		-		-		-		-		66,451		-		66,451		66,451
Total Expenses	\$ 392,292	\$	57,523	\$	76,477	\$	510	\$	526,802	\$	183,938	\$	250,226	\$	434,164	\$	960,966

### Silver Lake Senior Housing Corporation:

Silver Lake Senior Housing Corporation:																		
	Program Services							Supporting Services										
										otal Management						Total		
						al and			Pro	gram		and		und		pporting		Total
	Nutr	rition		ortation	-	ational		e-share		vices		eneral		ising		ervices	E	xpenses
Salaries and wages	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Payroll taxes		-		-		-		-		-		-		-		-		-
Employee benefits		-		-		-		-		-		-		-		-		-
Total Salaries and																		
Related Expenses		-		-		-		-		-		-		-		-		-
Food		-		-		-		-		-		-		-		-		-
Direct program expenses		-		-		-		-		-		-		-		-		-
Travel		-		-		-		-		-		442		-		442		442
Conferences and training		-		-		-		-		-		-		-		-		-
Insurance		-		-		-		-		-		10,806		-		10,806		10,806
Telephone		-		-		-		-		-		615		-		615		615
Professional services		-		-		-		-		-		4,546		-		4,546		4,546
Postage		-		-		-		-		-		-		-		-		-
Office expenses		-		-		-		-		-		467		-		467		467
Public relations/communications		-		-		-		-		-		-		-		-		-
Special events		-		-		-		-		-		-		-		-		-
Utilities		-		-		-		-		-		30,717		-		30,717		30,717
Repairs and maintenance		-		-		-		-		-		43,635		-		43,635		43,635
Management fees		-		-		-		-		-		26,400		-		26,400		26,400
Interest expense		-		-		-		-		-		5,287		-		5,287		5,287
Payments in lieu of real estate taxes		-		-		-		-		-		15,029		-		15,029		15,029
Total Expenses Before																		
Depreciation		-		-		-		-		-		137,944		-		137,944		137,944
Depreciation expense		-		-		-		-		-		46,900		-		46,900		46,900
Total Expenses	\$	-	\$		\$	-	\$	-	\$	-	\$	184,844	\$	-	\$	184,844	\$	184,844

### Eliminations:

Eliminations:			Program Services	Sun	Supporting Services					
	Nutrition	Transportation	Social and Educational	Home-share	Total Program <u>Services</u>	Management and <u>General</u>	Fund <u>Raising</u>	Total Supporting <u>Services</u>	Total <u>Expenses</u>	
Salaries and wages	\$ -	\$ -	\$ -	\$ -	\$ -	\$ - \$	-	\$ -	\$ -	
Payroll taxes	-	-	-	-	-	-	-	-	-	
Employee benefits				-	-		-			
Total Salaries and										
Related Expenses	-	-	-	-	-	-	-	-	-	
Food	-	-	-	-	-	-	-	-	-	
Direct program expenses	-	-	-	-	-	-	-	-	-	
Travel	-	-	-	-	-	-	-	-	-	
Conferences and training	-	-	-	-	-	-	-	-	-	
Insurance	-	-	-	-	-	-	-	-	-	
Telephone	-	-	-	-	-	-	-	-	-	
Professional services	-	-	-	-	-	-	-	-	-	
Postage	-	-	-	-	-	-	-	-	-	
Office expenses	-	-	-	-	-	-	-	-	-	
Public relations/communications	-	-	-	-	-	-	-	-	-	
Special events	-	-	-	-	-	-	-	-	-	
Utilities	-	-	-	-	-	-	-	-	-	
Repairs and maintenance	-	-	-	-	-	-	-	-	-	
Foundation and investment expenses	-	-	-	-	-	-	-	-	-	
Management fees	-	-	-	-	-	(26,400)	-	(26,400)	(26,400)	
Interest expense	-	-	-	-	-	-	-	-	-	
Payments in lieu of real estate taxes	-	-	-	-	-	-	-	-	-	
Total Expenses Before										
Depreciation	-	-	-	-	-	(26,400)	-	(26,400)	(26,400)	
Depreciation expense							-			
Total Expenses	<u>\$</u> -	\$ -	<u>\$</u>	\$ -	\$ -	<u>\$ (26,400)</u> \$	-	\$ (26,400)	<u>\$ (26,400)</u>	

#### **Consolidated Totals:**

			<b>D</b> G :			,	a .: a :			
			Program Services		<b>T</b> (1	Supporting Services				
					Total	Management	F 1	Total	<b>T</b> ( 1	
	<b>N</b> T - 1-1	m s st	Social and	** 1	Program	and	Fund	Supporting	Total	
	Nutrition	Transportation	Educational	Home-share	Services	General	Raising	<u>Services</u>	Expenses	
Salaries and wages	\$ 227,883	\$ 28,300	\$ 46,246	\$ -	\$ 302,429	\$ 62,642	\$ 166,963	\$ 229,605	\$ 532,034	
Payroll taxes	18,003	2,342	3,663	-	24,008	4,549	12,801	17,350	41,358	
Employee benefits	21,556	3,136	13,936		38,628	13,644	21,962	35,606	74,234	
Total Salaries and										
Related Expenses	267,442	33,778	63,845	-	365,065	80,835	201,726	282,561	647,626	
Food	47,523	-	-	-	47,523	-	-	-	47,523	
Direct program expenses	26,705	13,337	6,119	-	46,161	-	14,884	14,884	61,045	
Travel	27	-	-	-	27	442	-	442	469	
Conferences and training	831	145	-	-	976	25	-	25	1,001	
Insurance	6,922	2,457	2,457	-	11,836	14,371	2,592	16,963	28,799	
Telephone	906	296	296	-	1,498	1,363	296	1,659	3,157	
Professional services	4,871	1,300	1,300	-	7,471	5,846	22,100	27,946	35,417	
Postage	195	6	-	-	201	419	57	476	677	
Office expenses	5,459	1,044	2,460	510	9,473	2,651	4,005	6,656	16,129	
Public relations/communications	1,409	280	-	-	1,689	-	4,455	4,455	6,144	
Special events	-	-	-	-	-	-	111	111	111	
Utilities	14,236	1,893	-	-	16,129	33,986	-	33,986	50,115	
Repairs and maintenance	15,766	2,987	-	-	18,753	61,150	-	61,150	79,903	
Foundation and investment expenses	-	-	-	-	-	7,627	-	7,627	7,627	
Interest expense	-	-	-	-	-	5,287	-	5,287	5,287	
Payments in lieu of real estate taxes			-		-	15,029		15,029	15,029	
Total Expenses Before										
Depreciation	392,292	57,523	76,477	510	526,802	229,031	250,226	479,257	1,006,059	
Depreciation expense						113,351		113,351	113,351	
Total Expenses	\$ 392,292	\$ 57,523	\$ 76,477	\$ 510	\$ 526,802	\$ 342,382	\$ 250,226	\$ 592,608	\$ 1,119,410	

#### Gibson Center for Senior Services, Inc.:

Gibson Center for Senior Services, Inc.:												
			Program Services			Supporting Services						
					Total	Management		Total				
			Social and		Program	and	Fund	Supporting	Total			
	Nutrition	<b>Transportation</b>	Educational	Home-share	Services	General	Raising	Services	Expenses			
Salaries and wages	\$ 226,338	\$ 45,380	\$ 47,695	\$ -	\$ 319,413	\$ 68,019	\$ 125,261	\$ 193,280	\$ 512,693			
Payroll taxes	16,646	3,224	3,404	-	23,274	4,347	9,131	13,478	36,752			
Employee benefits	19,008	1,801	12,343		33,152	13,096	16,568	29,664	62,816			
Total Salaries and												
Related Expenses	261,992	50,405	63,442	-	375,839	85,462	150,960	236,422	612,261			
Food	58,041	-	-	-	58,041	-	-	-	58,041			
Direct program expenses	24,062	15,552	37,299	121	77,034	285	19,567	19,852	96,886			
Travel	454	106	-	-	560	161	345	506	1,066			
Conferences and training	1,235	125	-	-	1,360	-	25	25	1,385			
Insurance	7,168	2,549	2,549	1,863	14,129	3,677	2,661	6,338	20,467			
Telephone	784	256	256	-	1,296	368	361	729	2,025			
Professional services	5,654	1,602	4,602	-	11,858	1,602	20,802	22,404	34,262			
Postage	230	-	-	-	230	480	194	674	904			
Office expenses	4,602	1,226	1,272	3,273	10,373	1,979	4,321	6,300	16,673			
Public relations/communications	371	1,066	28	433	1,898	-	405	405	2,303			
Special events	-	-	-	-	-	-	703	703	703			
Utilities	18,903	2,098	-	-	21,001	3,656	-	3,656	24,657			
Repairs and maintenance	21,413	3,293	-	-	24,706	19,096	-	19,096	43,802			
Foundation and investment expenses	-	-	-	-	-	7,763		7,763	7,763			
Total Expenses Before												
Depreciation	404,909	78,278	109,448	5,690	598,325	124,529	200,344	324,873	923,198			
Depreciation expense						62,127		62,127	62,127			
Total Expenses	\$ 404,909	\$ 78,278	\$ 109,448	\$ 5,690	\$ 598,325	\$ 186,656	\$ 200,344	\$ 387,000	\$ 985,325			

### Silver Lake Senior Housing Corporation:

Silver Lake Senior Housing Corporation:					_													
					Program	Services			Supporting Services									
										otal	8					Total		
			_			al and				gram	_	and		und		pporting	_	Total
	Nuti	rition		ortation		ational		e-share		vices		Jeneral		ising	-	Services	<u> </u>	xpenses
Salaries and wages	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Payroll taxes		-		-		-		-		-		-		-		-		-
Employee benefits		-		-		-		-		-		-		-		-		-
Total Salaries and																		
Related Expenses		-		-		-		-		-		-		-		-		-
Food		-		-		-		-		-		-		-		-		-
Direct program expenses		-		-		-		-		-		-		-		-		-
Travel		-		-		-		-		-		457		-		457		457
Conferences and training		-		-		-		-		-		-		-		-		-
Insurance		-		-		-		-		-		10,507		-		10,507		10,507
Telephone		-		-		-		-		-		545		-		545		545
Professional services		-		-		-		-		-		5,730		-		5,730		5,730
Postage		-		-		-		-		-		-		-		-		-
Office expenses		-		-		-		-		-		542		-		542		542
Public relations/communications		-		-		-		-		-		-		-		-		-
Special events		-		-		-		-		-		-		-		-		-
Utilities		-		-		-		-		-		42,560		-		42,560		42,560
Repairs and maintenance		-		-		-		-		-		46,711		-		46,711		46,711
Management fees		-		-		-		-		-		24,600		-		24,600		24,600
Interest expense		-		-		-		-		-		6,287		-		6,287		6,287
Payments in lieu of real estate taxes		-		-		-		-		-		15,113		-		15,113		15,113
Total Expenses Before																		
Depreciation		-		-		-		-		-		153,052		-		153,052		153,052
Depreciation expense		-		-		-		-		-		46,646		-		46,646		46,646
Total Expenses	\$	-	\$	-	\$	-	\$	-	\$	-	\$	199,698	\$	-	\$	199,698	\$	199,698

### Eliminations:

	Program Services									Supporting Services								
									Т	`otal	Ma	inagement	Total					
	Nutrition		Nutrition Transportation		Social and tion <u>Educational Home-share</u>				ogram rvices		and General		Fund aising		upporting Services	E	Total Expenses	
Salaries and wages	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Payroll taxes		-		-		-		-		-		-		-		-		-
Employee benefits		-		-		-		-		-		-		-		-		-
Total Salaries and																		
Related Expenses		-		-		-		-		-		-		-		-		-
Food		-		-		-		-		-		-		-		-		-
Direct program expenses		-		-		-		-		-		-		-		-		-
Travel		-		-		-		-		-		-		-		-		-
Conferences and training		-		-		-		-		-		-		-		-		-
Insurance		-		-		-		-		-		-		-		-		-
Telephone		-		-		-		-		-		-		-		-		-
Professional services		-		-		-		-		-		-		-		-		-
Postage		-		-		-		-		-		-		-		-		-
Office expenses		-		-		-		-		-		-		-		-		-
Public relations/communications		-		-		-		-		-		-		-		-		-
Special events		-		-		-		-		-		-		-		-		-
Utilities		-		-		-		-		-		-		-		-		-
Repairs and maintenance		-		-		-		-		-		-		-		-		-
Foundation and investment expenses		-		-		-		-		-		-		-		-		-
Management fees		-		-		-		-		-		(24,600)		-		(24,600)		(24,600)
Interest expense		-		-		-		-		-		-		-		-		-
Payments in lieu of real estate taxes		-		-		-		-		-		-		-		-		-
Total Expenses Before																		
Depreciation		-		-		-		-		-		(24,600)		-		(24,600)		(24,600)
Depreciation expense		-		-		-		-		-		-		-		-		-
Total Expenses	\$		\$	-	\$	-	\$		\$		\$	(24,600)	\$		\$	(24,600)	\$	(24,600)

#### **Consolidated Totals:**

Consolidated Totals:					- ·						~				
	Program Services							Supporting Services							
								Total	Ma	nagement				Total	<b>T</b> 1
		-			ocial and			Program		and		Fund		ipporting	Total
	Nutrition	Transpo			ucational		ne-share	Services		General		Raising	-	Services	Expenses
Salaries and wages	\$ 226,338		45,380	\$	47,695	\$	-	\$ 319,413	\$	68,019	\$	125,261	\$	193,280	\$ 512,693
Payroll taxes	16,646		3,224		3,404		-	23,274		4,347		9,131		13,478	36,752
Employee benefits	19,008	<u> </u>	1,801		12,343		-	 33,152		13,096		16,568		29,664	 62,816
Total Salaries and															
Related Expenses	261,992		50,405		63,442		-	375,839		85,462		150,960		236,422	612,261
Food	58,041		-		-		-	58,041		-		-		-	58,041
Direct program expenses	24,062		15,552		37,299		121	77,034		285		19,567		19,852	96,886
Travel	454		106		-		-	560		618		345		963	1,523
Conferences and training	1,235		125		-		-	1,360		-		25		25	1,385
Insurance	7,168		2,549		2,549		1,863	14,129		14,184		2,661		16,845	30,974
Telephone	784		256		256		-	1,296		913		361		1,274	2,570
Professional services	5,654		1,602		4,602		-	11,858		7,332		20,802		28,134	39,992
Postage	230		-		-		-	230		480		194		674	904
Office expenses	4,602		1,226		1,272		3,273	10,373		2,521		4,321		6,842	17,215
Public relations/communications	371		1,066		28		433	1,898		-		405		405	2,303
Special events	-		-		-		-	-		-		703		703	703
Utilities	18,903		2,098		-		-	21,001		46,216		-		46,216	67,217
Repairs and maintenance	21,413		3,293		-		-	24,706		65,807		-		65,807	90,513
Foundation and investment expenses	-		-		-		-	-		7,763		-		7,763	7,763
Interest expense	-		-		-		-	-		6,287		-		6,287	6,287
Payments in lieu of real estate taxes	-		-		-		-	 -		15,113		-	-	15,113	 15,113
Total Expenses Before															
Depreciation	404,909	1	78,278		109,448		5,690	598,325		252,981		200,344		453,325	1,051,650
Depreciation expense			-		-		-	 -		108,773		-		108,773	 108,773
Total Expenses	\$ 404,909	\$	78,278	\$	109,448	\$	5,690	\$ 598,325	\$	361,754	\$	200,344	\$	562,098	\$ 1,160,423

### GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF CASH FLOWS For the Year Ended June 30, 2021

CASH FLOWS FROM OPERATING ACTIVITIES	Gibson Center for Senior <u>Services, Inc.</u>	Silver Lake Senior Housing <u>Corporation</u>	Eliminations	Consolidated <u>Totals</u>
Cash received from grants and contributions	\$ 703,805			\$ 703,805
Interest income received	2,436	\$ 189		2,625
Other income received	133,313	193,790		327,103
Management fees received from affiliate	26,400	175,770	\$ (26,400)	-
Cash paid to employees	(526,999)		\$ (20,100)	(526,999)
Cash paid to suppliers	(395,965)	(90,947)		(486,912)
Payments in lieu of tax	(5)5,905)	(15,029)		(15,029)
Interest paid		(5,287)		(5,287)
Cash paid for management fees to affiliate		(26,400)	26,400	-
Net Cash Provided (Used) by Operating Activities	(57,010)	56,316	-	(694)
CASH FLOWS FROM INVESTING ACTIVITIES				
Distributions from New Hampshire Charitable Foundation	34,075			34,075
Proceeds from sale of property and equipment	5,725			5,725
Purchases of investments	(2,430)			(2,430)
Purchases of property and equipment	(82,271)	(20,640)		(102,911)
Net Cash Used for Investing Activities	(44,901)	(20,640)	-	(65,541)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from SBA note payable	102,000			102,000
Payments on mortgage note payable		(17,849)		(17,849)
Net Cash Provided (Used) by Financing Activities	102,000	(17,849)		84,151
NET INCREASE IN CASH AND EQUIVALENTS	89	17,827	-	17,916
CASH AND EQUIVALENTS, July 1	281,699	57,605		339,304
CASH AND EQUIVALENTS, June 30	<u>\$ 281,788</u>	\$ 75,432	<u>\$ -</u>	\$ 357,220
NON-CASH INVESTING AND FINANCING TRANSACTIONS				
Net increase in value of restricted funds held by NHCF	\$ 249,941	\$ -	<u>\$ -</u>	\$ 249,941
Net book value of disposed property and equipment	<u>\$ -</u>	\$ -	\$	\$
Forgiveness of SBA note payable	\$ 111,000	\$ -	<u>\$ -</u>	\$ 111,000

### GIBSON CENTER FOR SENIOR SERVICES, INC. AND AFFILIATE CONSOLIDATING STATEMENT OF CASH FLOWS For the Year Ended June 30, 2020

	Gibson Center for Senior <u>Services, Inc.</u>	Silver Lake Senior Housing <u>Corporation</u>	Eliminations	Consolidated <u>Totals</u>
CASH FLOWS FROM OPERATING ACTIVITIES	¢ 001 1 4 4			¢ 001.1.4.4
Cash received from grants and contributions Interest income received	\$ 821,144 3,210	\$ 377		\$ 821,144 3,587
Other income received	180,122	\$		361,275
Management fees received from affiliate	24,600	101,155	\$ (24,600)	501,275
Cash paid to employees	(512,030)		\$ (24,000)	(512,030)
Cash paid to suppliers	(418,943)	(105,705)		(524,648)
Payments in lieu of tax	(110,910)	(15,113)		(15,113)
Interest paid		(6,287)		(6,287)
Cash paid for management fees to affiliate		(24,600)	24,600	-
Net Cash Provided by Operating Activities	98,103	29,825	-	127,928
CASH FLOWS FROM INVESTING ACTIVITIES				
Distributions from New Hampshire Charitable Foundation	29,963			29,963
Purchases of investments	(3,188)			(3,188)
Purchases of property and equipment	(34,641)	(16,652)		(51,293)
Net Cash Used for Investing Activities	(7,866)	(16,652)	-	(24,518)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from SBA note payable	111,000			111,000
Payments on mortgage note payable		(16,850)		(16,850)
Net Cash Provided (Used) by Financing Activities	111,000	(16,850)	-	94,150
NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS	201,237	(3,677)	-	197,560
CASH AND EQUIVALENTS, July 1	80,462	61,282		141,744
CASH AND EQUIVALENTS, June 30	<u>\$ 281,699</u>	\$ 57,605	<u>\$ -</u>	\$ 339,304
NON-CASH INVESTING AND FINANCING TRANSACTIONS				
Net decrease in value of restricted funds held by NHCF	<u>\$ (6,574)</u>	\$ -	<u>\$ -</u>	<u>\$ (6,574)</u>
Net book value of disposed property and equipment	\$ -	<u>\$ -</u>	<u>\$ -</u>	\$